SERFF Tracking Number: PACL-127830845 State: Arkansas Filing Company: State Tracking Number: 50282 Pacific Life Insurance Company

Company Tracking Number: 10-10300-A CONTRACT SPEC

TOI: Sub-TOI: A03I.002 Flexible Premium A03I Individual Annuities - Deferred Variable

Product Name: Contract Specifications Page

Project Name/Number: Contract Specifications Page/10-10300-A

# Filing at a Glance

Company: Pacific Life Insurance Company

SERFF Tr Num: PACL-127830845 State: Arkansas **Product Name: Contract Specifications Page** TOI: A03I Individual Annuities - Deferred SERFF Status: Closed-Approved- State Tr Num: 50282

Variable Closed

Sub-TOI: A03I.002 Flexible Premium Co Tr Num: 10-10300-A State Status: Approved-Closed

CONTRACT SPEC

Filing Type: Form Reviewer(s): Linda Bird Disposition Date: 11/21/2011

Authors: Maysy Novak, Brian

Deleget, Craig Hopkins Date Submitted: 11/16/2011 Disposition Status: Approved-

Closed

Implementation Date Requested: Implementation Date:

State Filing Description:

# **General Information**

Project Name: Contract Specifications Page

Project Number: 10-10300-A

Requested Filing Mode: Review & Approval

Explanation for Combination/Other: Submission Type: New Submission

Overall Rate Impact:

Deemer Date:

Submitted By: Maysy Novak

Filing Description:

10-10300-A Contract Specifications Page 3A&B

10-1130-A Contract Specifications Page 3A&B

10-1170-A Contract Specifications Page 3A&B

10-1180-A Contract Specifications Page 3A&B

10-1221-A Contract Specifications Page 3A&B

10-1185-A Contract Specifications Page 3A&B

10-1185-L-A Contract Specifications Page 3A&B

Status of Filing in Domicile: Pending

Date Approved in Domicile: **Domicile Status Comments:** Market Type: Individual

Individual Market Type:

Filing Status Changed: 11/21/2011 State Status Changed: 11/21/2011

Created By: Maysy Novak

Corresponding Filing Tracking Number:

SERFF Tracking Number: PACL-127830845 State: Arkansas
Filing Company: Pacific Life Insurance Company State Tracking Number: 50282

Company Tracking Number: 10-10300-A CONTRACT SPEC

TOI: A031 Individual Annuities - Deferred Variable Sub-TOI: A031.002 Flexible Premium

Product Name: Contract Specifications Page

Project Name/Number: Contract Specifications Page/10-10300-A Filing letter is in the Supporting Documentation tab.

# **Company and Contact**

#### **Filing Contact Information**

Maysy Novak, Compliance Analyst Maysy.Novak@PacificLife.com

700 Newport Center Drive 949-219-6907 [Phone] Newport Beach, CA 92660 949-219-0579 [FAX]

**Filing Company Information** 

Pacific Life Insurance Company CoCode: 67466 State of Domicile: Nebraska 700 Newport Center Drive Group Code: 709 Company Type: Annuities

Newport Beach, CA 92660-6397 Group Name: State ID Number:

(800) 722-2333 ext. [Phone] FEIN Number: 95-1079000

-----

# Filing Fees

Fee Required? Yes Fee Amount: \$350.00

Retaliatory? No

Fee Explanation:  $7 \times 50 = 350.00$ 

Per Company: No

COMPANY AMOUNT DATE PROCESSED TRANSACTION #

Pacific Life Insurance Company \$350.00 11/16/2011 53798139

 SERFF Tracking Number:
 PACL-127830845
 State:
 Arkansas

 Filing Company:
 Pacific Life Insurance Company
 State Tracking Number:
 50282

Company Tracking Number: 10-10300-A CONTRACT SPEC

TOI: A03I Individual Annuities - Deferred Variable Sub-TOI: A03I.002 Flexible Premium

Product Name: Contract Specifications Page

Project Name/Number: Contract Specifications Page/10-10300-A

# **Correspondence Summary**

## **Dispositions**

Status	Created By	Created On	Date Submitted
Approved-	Linda Bird	11/21/2011	11/21/2011
Closed			

#### **Amendments**

Schedule	Schedule Item Name	Created By	Created On	Date Submitted
Supporting Document	Statements of Variability	Maysy Novak	11/16/2011	11/16/2011

SERFF Tracking Number: PACL-127830845 State: Arkansas
Filing Company: Pacific Life Insurance Company State Tracking Number: 50282

Company Tracking Number: 10-10300-A CONTRACT SPEC

TOI: A031 Individual Annuities - Deferred Variable Sub-TOI: A031.002 Flexible Premium

Product Name: Contract Specifications Page

Project Name/Number: Contract Specifications Page/10-10300-A

# **Disposition**

Disposition Date: 11/21/2011

Implementation Date: Status: Approved-Closed

Comment:

Rate data does NOT apply to filing.

 SERFF Tracking Number:
 PACL-127830845
 State:
 Arkansas

 Filing Company:
 Pacific Life Insurance Company
 State Tracking Number:
 50282

Company Tracking Number: 10-10300-A CONTRACT SPEC

TOI: A03I Individual Annuities - Deferred Variable Sub-TOI: A03I.002 Flexible Premium

Product Name: Contract Specifications Page

Project Name/Number: Contract Specifications Page/10-10300-A

Schedule	Schedule Item	Schedule Item Status	Public Access
Supporting Document	Flesch Certification		No
Supporting Document	Application		No
Supporting Document	Life & Annuity - Acturial Memo		No
Supporting Document	CERTIFICATION		Yes
Supporting Document	LETTER		Yes
Supporting Document	Statements of Variability		Yes
Form	Contract Specifications Page 3A&B		Yes
Form	Contract Specifications Page 3A&B		Yes
Form	Contract Specifications Page 3A&B		Yes
Form	Contract Specifications Page 3A&B		Yes
Form	Contract Specifications Page 3A&B		Yes
Form	Contract Specifications Page 3A&B		Yes
Form	Contract Specifications Page 3A&B		Yes

SERFF Tracking Number: PACL-127830845 State: Arkansas

Filing Company: Pacific Life Insurance Company State Tracking Number: 50282

Company Tracking Number: 10-10300-A CONTRACT SPEC

TOI: A031 Individual Annuities - Deferred Variable Sub-TOI: A031.002 Flexible Premium

Product Name: Contract Specifications Page

Project Name/Number: Contract Specifications Page/10-10300-A

**Amendment Letter** 

Submitted Date: 11/16/2011

Comments:

add Statements of Variability

**Changed Items:** 

**Supporting Document Schedule Item Changes:** 

User Added -Name: Statements of Variability

Comment: SOV.pdf

 SERFF Tracking Number:
 PACL-127830845
 State:
 Arkansas

 Filing Company:
 Pacific Life Insurance Company
 State Tracking Number:
 50282

Company Tracking Number: 10-10300-A CONTRACT SPEC

TOI: A03I Individual Annuities - Deferred Variable Sub-TOI: A03I.002 Flexible Premium

Product Name: Contract Specifications Page

Project Name/Number: Contract Specifications Page/10-10300-A

# Form Schedule

Lead Form Number: 10-10300-A

Schedule Item Status	Form Number	Form Type I	Form Name	Action	Action Specific Data	Readability	Attachment
Otatus	10-10300-		Contract Specifications Page 3A&B	Initial		0.000	10-10300-A Contract Spec.pdf
	10-1130-A	Policy/Cont of ract/Fratern S	Contract Specifications Page 3A&B	Initial		0.000	10-1130-A Contract Spec.pdf
	10-1170-A	Policy/Cont of ract/Fratern S	Contract Specifications Page 3A&B	Initial		0.000	10-1170-A Contract Spec.pdf
	10-1180-A	Policy/Cont of ract/Fratern S	Contract Specifications Page 3A&B	Initial		0.000	10-1180-A Contract Spec.pdf

SERFF Tracking Number: PACL-127830845 State: Arkansas

Filing Company: Pacific Life Insurance Company State Tracking Number: 50282

Company Tracking Number: 10-10300-A CONTRACT SPEC

TOI: A031 Individual Annuities - Deferred Variable Sub-TOI: A031.002 Flexible Premium

Product Name: Contract Specifications Page

Project Name/Number: Contract Specifications Page/10-10300-A

Amendmen t, Insert Page,

Endorseme nt or Rider

10-1221-A Policy/Cont Contract Initial 0.000 10-1221-A

ract/Fratern Specifications Page Contract al 3A&B Spec.pdf

Certificate

10-1185-A Policy/Cont Contract Initial 0.000 10-1185-A

ract/Fratern Specifications Page Contract al 3A&B Spec.pdf

Certificate:
Amendmen
t, Insert
Page,

Endorseme

nt or Rider

10-1185-L- Policy/Cont Contract Initial 0.000 10-1185-L-A

A ract/Fratern Specifications Page Contract

al 3A&B Spec.pdf

Certificate:
Amendmen
t, Insert
Page,

Endorseme nt or Rider

#### **Contract Data**

**Contract Number**: [VA99999999] **Contract Date**: [01-01-2009]

Contract Type: [Non-Qualified] Initial Purchase Payment: [\$50,000]

**Maximum Purchase** 

Minimum Purchase Payment Amount Without

Payment Amount: [\$10,000] Home Office Approval: [\$1,000,000]

Owner(s): [John Doe]

[Jane Doe] Maximum Issue Age: [85]

Annuitant(s): [John Doe] Annuitant's Age: [35]

[Jane Doe] [35]

Annuity Date: [01-01-2061] Annuitant's Sex: [Male]

[Female]

## Fees & Charges

## Withdrawal Charges

		Age of Purchase Payment	Withdrawal Charge
M&E Risk Charge:	1.40%	in Contract Years	Percent
Administrative Fee:	0.25%	1	7%
Annual Fee:	\$30.00	2	6%
		3	4%
		4 and Later	0%

## **Optional Riders**

		Maximum Annual
<u>Name</u>	Annual Charge %	Charge %
[Stepped-Up Death Benefit Rider	0.20%]	0.20%
[Guaranteed Earnings Enhancement (GEE) Rider	0.25%]	0.25%
[Income Access Rider	0.75%]	0.75%
[Guaranteed Protection Advantage 3 Rider	0.95%]	1.00%
[Guaranteed Protection Advantage 5 Rider	0.55%]	0.75%
[Guaranteed Withdrawal Benefit IV Rider	0.85%]	1.50%
[Guaranteed Withdrawal Benefit V Rider – Single Life	0.60%]	1.50%
[Guaranteed Withdrawal Benefit V Rider – Joint Life	0.80%]	1.75%
[Guaranteed Withdrawal Benefit VII Rider – Single Life	0.30%]	1.20%
[Guaranteed Withdrawal Benefit VII Rider – Joint Life	0.50%]	1.50%

For a complete description of the charges, fees and deductions shown above and other applicable fees and charges, refer to the **Charges**, **Fees and Deductions** section of the Contract or the Annual Charge provision of the Optional Rider(s) shown above, if applicable.

10-10300-A 3A

#### **DCA Plus Fixed Option Guarantee Terms and Rates**

[6 Mos. 4.00%]\* [12 Mos. 3.00%]\*

#### **Investment Options**

[Floating Rate Loan Cash Management High Yield Bond Managed Bond Inflation Managed **Short Duration Bond Diversified Bond** Inflation Protected Small-Cap Growth

**Equity Index** Mid-Cap Value Small-Cap Index American Funds® Growth Income

American Funds® Growth

Large-Cap Value Small-Cap Equity

Comstock

Long/Short Large-Cap

Growth LT Focused 30 Mid-Cap Equity Mid-Cap Growth Small-Cap Value Main Street® Core **Dividend Growth** 

Large-Cap Growth International Small-Cap

Technology

International Value **Health Sciences** 

International Large-Cap

Real Estate **Emerging Markets** 

AllianceBernstein VPS Balanced Wealth Strategy

BlackRock Global Allocation V.I. Fund American Funds® Asset Allocation Franklin Templeton VIP Founding Funds GE Investments Total Return Fund

Invesco V.I. Balanced-Risk Allocation Fund

MFS Total Return Series

Pacific Dynamix - Conservative Growth Pacific Dynamix - Moderate Growth

Pacific Dynamix - Growth

Portfolio Optimization Conservative

Portfolio Optimization Moderate-Conservative

Portfolio Optimization Moderate Portfolio Optimization Growth

Portfolio Optimization Aggressive Growth PIMCO Global Multi-Asset Portfolio]

#### **Service Center**

Send Forms and written requests to:

Pacific Life Insurance Company

[P.O. Box 2378

Omaha, Nebraska 68103-2378]

Send Payments to:

Pacific Life Insurance Company

[P.O. Box 2290

Omaha, Nebraska 68103-22901

Hours: [Between 6:00 am and 5:00 pm, Pacific Standard Time.] Toll-Free Number for Contract Owners: [1-800-722-4448]

Toll-Free Number for Registered Representatives/Producers: [1-800-722-2333]

Please use our toll-free number to present inquiries or obtain information about your coverage and for us to provide assistance in resolving complaints or you may call your state insurance department.

3B

<sup>\*</sup>Minimum Guaranteed Interest Rate is [1.00%] per year.

**Contract Data** 

**Contract Number**: [VA99999999] **Contract Date**: [01-01-2009]

Contract Type: [Non-Qualified] Initial Purchase Payment: [\$50,000]

**Maximum Purchase** 

Minimum Purchase Payment Amount Without

Payment Amount: [\$5,000] Home Office Approval: [\$1,000,000]

Owner(s): [John Doe]

[Jane Doe] Maximum Issue Age: [85]

Annuitant(s): [John Doe] Annuitant's Age: [35]

[Jane Doe] [35]

Annuity Date: [01-01-2061] Annuitant's Sex: [Male]

[Female]

## Fees & Charges

## **Withdrawal Charges**

M&E Risk Charge:	1.00%	Age of Purchase Payment in Contract Years	Withdrawal Charge Percent
Administrative Fee:	0.15%	1	7%
Annual Fee:	\$40.00	2	7%
		3	6%
		4	5%
		5	3%
		6	1%
		7 and Later	0%

#### **Optional Riders**

		Maximum Annual
<u>Name</u>	Annual Charge %	Charge %
[Stepped-Up Death Benefit Rider	0.20%]	0.20%
[Guaranteed Earnings Enhancement (GEE) Rider	0.25%]	0.25%
[Income Access Rider	0.75%]	0.75%
[Guaranteed Protection Advantage 3 Rider	0.95%]	1.00%
[Guaranteed Protection Advantage 5 Rider	0.55%]	0.75%
[Guaranteed Withdrawal Benefit IV Rider	0.85%]	1.50%
[Guaranteed Withdrawal Benefit V Rider – Single Life	0.60%]	1.50%
[Guaranteed Withdrawal Benefit V Rider – Joint Life	0.80%]	1.75%
[Guaranteed Withdrawal Benefit VII Rider – Single Life	0.30%]	1.20%
[Guaranteed Withdrawal Benefit VII Rider – Joint Life	0.50%]	1.50%

For a complete description of the charges, fees and deductions shown above and other applicable fees and charges, refer to the **Charges**, **Fees and Deductions** section of the Contract or the Annual Charge provision of the Optional Rider(s) shown above, if applicable.

10-1130-A 3A

#### **DCA Plus Fixed Option Guarantee Terms and Rates**

[6 Mos. 4.00%]\* [12 Mos. 3.00%]\*

#### **Investment Options**

[Floating Rate Loan
Cash Management
High Yield Bond
Managed Bond
Inflation Managed
Short Duration Bond
Diversified Bond
Inflation Protected
Small-Cap Growth
Equity Index
Mid-Cap Value

Small-Cap Index American Funds<sup>®</sup> Growth Income American Funds<sup>®</sup> Growth

Large-Cap Value Small-Cap Equity

Comstock

Long/Short Large-Cap

Growth LT
Focused 30
Mid-Cap Equity
Mid-Cap Growth
Small-Cap Value
Main Street® Core
Dividend Growth

Large-Cap Growth
International Small-Cap

Technology

International Value Health Sciences

International Large-Cap

Real Estate Emerging Markets

AllianceBernstein VPS Balanced Wealth Strategy

BlackRock Global Allocation V.I. Fund American Funds® Asset Allocation Franklin Templeton VIP Founding Funds GE Investments Total Return Fund

Invesco V.I. Balanced-Risk Allocation Fund

MFS Total Return Series

Pacific Dynamix – Conservative Growth Pacific Dynamix – Moderate Growth

Pacific Dynamix - Growth

Portfolio Optimization Conservative

Portfolio Optimization Moderate-Conservative

Portfolio Optimization Moderate Portfolio Optimization Growth

Portfolio Optimization Aggressive Growth PIMCO Global Multi-Asset Portfolio]

#### **Service Center**

Send Forms and written requests to:

Pacific Life Insurance Company

[P.O. Box 2378

Omaha, Nebraska 68103-2378]

**Send Payments to:** 

Pacific Life Insurance Company

[P.O. Box 2290

Omaha, Nebraska 68103-2290]

**Hours:** [Between 6:00 am and 5:00 pm, Pacific Standard Time.] **Toll-Free Number for Contract Owners:** [1-800-722-4448]

Toll-Free Number for Registered Representatives/Producers: [1-800-722-2333]

Please use our toll-free number to present inquiries or obtain information about your coverage and for us to provide assistance in resolving complaints or you may call your state insurance department.

10-1130-A 3B

<sup>\*</sup>Minimum Guaranteed Interest Rate is [1.00%] per year.

#### **Contract Data**

**Contract Number:** [VA99999999] **Contract Date:** [01-01-2009]

Contract Type: [Non-Qualified] Initial Purchase Payment: [\$50,000]

**Maximum Purchase** 

Minimum Purchase Payment Amount Without

Payment Amount: [\$10,000] Home Office Approval: [\$1,000,000]

Owner(s): [John Doe]

[Jane Doe] Maximum Issue Age: [85]

Annuitant(s): [John Doe] Annuitant's Age: [35]

[Jane Doe] [35]

Annuity Date: [01-01-2061] Annuitant's Sex: [Male]

[Female]

#### Fees & Charges

M&E Risk Charge: 0.60% Administrative Fee: 0.15% Annual Fee: \$30.00

Sales Charge Schedule

Sales Charge Schedule				
Cumulative Value*	Maximum Sales			
	Charge as a			
	Percentage of			
	Purchase Payment			
[Under \$50,000]	[5.5%]			
[\$50,000 - \$99,999]	[4.5%]			
[\$100,000 - \$249,999]	[3.5%]			
[\$250,000 - \$499,999]	[2.5%]			
[\$500,000 - \$999,999]	[2.0%]			
[\$1,000,000 or more]	[0.5%]			

\*Cumulative Value means the greater of the following as of the day we receive the Purchase Payment:

- 1. Current Purchase Payment plus the prior Business Day's ending Contract Value; or
- 2. Total Purchase Payments minus any withdrawals.

Cumulative Value may also be increased by the amount indicated in your LOI.

#### **Optional Riders**

<u> </u>		Maximum Annual
<u>Name</u>	Annual Charge %	Charge %
[Stepped-Up Death Benefit Rider	0.20%]	0.20%
[Guaranteed Withdrawal Benefit VI Rider – Single Life	0.65%]	1.55%
[Guaranteed Withdrawal Benefit VI Rider – Joint Life	0.85%]	1.80%
[Guaranteed Withdrawal Benefit III-B Rider	1.05%]	1.50%

For a complete description of the charges, fees and deductions shown above and other applicable fees and charges, refer to the **Charges**, **Fees and Deductions** section of the Contract or the Annual Charge provision of the Optional Rider(s) shown above, if applicable.

10-1170-A 3A

#### **DCA Plus Fixed Option Guarantee Terms and Rates**

[6 Mos. 4.00%]\* [12 Mos. 3.00%]\*

#### **Investment Options**

[Templeton Global Bond Securities Fund

Total Return Portfolio-VC Cash Management High Yield Bond Managed Bond Inflation Managed Short Duration Bond Diversified Bond Inflation Protected

Pacific Dynamix Conservative Growth Pacific Dynamix Moderate Growth

Pacific Dynamix Growth

Portfolio Optimization Conservative Portfolio Optimization Moderate-Conservative

Portfolio Optimization Moderate
Portfolio Optimization Growth

Portfolio Optimization Aggressive-Growth AllianceBernstein VPS Balanced Wealth Strategy

BlackRock Global Allocation V.I. Fund Franklin Templeton VIP Founding Funds GE Investments Total Return Fund

MFS Total Return Series

PIMCO Global Multi-Asset Portfolio

Small-Cap Growth Capital Appreciation

[V.I. Fund

Comstock

Equity Index Mid-Cap Value Small-Cap Index Large-Cap Value Small-Cap Equity

Growth LT
Focused 30
Mid-Cap Equity
MFS Value Series
MFS Investors Growth

Stock Series
Mid-Cap Growth
Small-Cap Value
Main Street® Core
Dividend Growth
Large-Cap Growth

Mutual Global Discovery Securities Fund

International Value

International Core Equity Portfolio-VC

International Large-Cap

International Small-Cap

Real Estate

**Emerging Markets**]

#### **Service Center**

Send Forms and written requests to:

Pacific Life Insurance Company

[P.O. Box 2378

Omaha, Nebraska 68103-2378]

Send Payments to:

Pacific Life Insurance Company

[P.O. Box 2290

Omaha, Nebraska 68103-2290]

**Hours:** [Between 6:00 am and 5:00 pm, Pacific Standard Time.] **Toll-Free Number for Contract Owners:** [1-800-722-4448]

Toll-Free Number for Registered Representatives/Producers: [1-800-722-2333]

Please use our toll-free number to present inquiries or obtain information about your coverage and for us to provide assistance in resolving complaints or you may call your state insurance department.

10-1170-A 3B

<sup>\*</sup>Minimum Guaranteed Interest Rate is [1.00%] per year.

## **Contract Data**

**Contract Number**: [VA99999999] **Contract Date**: [01-01-2009]

Contract Type: [Non-Qualified] Initial Purchase Payment: [\$50,000]

**Maximum Purchase** 

Minimum Purchase Payment Amount Without

Payment Amount: [\$10,000] Home Office Approval: [\$1,000,000]

Owner(s): [John Doe]

[Jane Doe] Maximum Issue Age: [85]

Annuitant(s): [John Doe] Annuitant's Age: [35]

[Jane Doe]

Annuity Date: [01-01-2061] Annuitant's Sex: [Male]

[Female]

#### Fees & Charges

## **Withdrawal Charges**

		Age of Purchase Payment	Withdrawal Charge	
M&E Risk Charge:	1.15%	in Contract Years	Percent	
Administrative Fee:	0.15%	1	7%	
Annual Fee:	\$30.00	2	7%	
		3	6%	
		4	6%	
		5	5%	
		6	3%	
		7	1%	
		8 and Later	0%	

#### **Optional Riders**

		Maximum Annual
<u>Name</u>	Annual Charge %	Charge %
[Stepped-Up Death Benefit Rider	0.20%]	0.20%
[Guaranteed Withdrawal Benefit VI Rider – Single Life	0.65%]	1.55%
[Guaranteed Withdrawal Benefit VI Rider – Joint Life	0.85%]	1.80%
[Guaranteed Withdrawal Benefit III-B Rider	1.05%]	1.50%

For a complete description of the charges, fees and deductions shown above and other applicable fees and charges, refer to the **Charges**, **Fees and Deductions** section of the Contract or the Annual Charge provision of the Optional Rider(s) shown above, if applicable.

10-1180-A 3A

## **CONTRACT SPECIFICATIONS (continued)**

# **DCA Plus Fixed Option Guarantee Terms and Rates**

[6 Mos. 4.00%]\* [12 Mos. 3.00%]\*

#### **Investment Options**

[Templeton Global Bond Securities Fund

Total Return Portfolio-VC Cash Management High Yield Bond Managed Bond

Short Duration Bond Diversified Bond Inflation Protected

Inflation Managed

Pacific Dynamix Conservative Growth Pacific Dynamix Moderate Growth

Pacific Dynamix Growth

Portfolio Optimization Conservative

Portfolio Optimization Moderate-Conservative

Portfolio Optimization Moderate Portfolio Optimization Growth

Portfolio Optimization Aggressive-Growth

AllianceBernstein VPS Balanced Wealth Strategy

BlackRock Global Allocation V.I. Fund Franklin Templeton VIP Founding Funds

GE Investments Total Return Fund

MFS Total Return Series

PIMCO Global Multi-Asset Portfolio

Small-Cap Growth Capital Appreciation]

[V.I. Fund

Equity Index Mid-Cap Value Small-Cap Index

Large-Cap Value Small-Cap Equity

Comstock Growth LT

Focused 30 Mid-Cap Equity MFS Value Series

MFS Investors Growth

Stock Series
Mid-Cap Growth
Small-Cap Value
Main Street® Core
Dividend Growth
Large-Cap Growth
International Small-Cap

Mutual Global Discovery Securities Fund

International Value

International Core Equity Portfolio-VC

International Large-Cap

Real Estate

**Emerging Markets**]

#### **Service Center**

Send Forms and written requests to:

Pacific Life Insurance Company

[P.O. Box 2378

Omaha, Nebraska 68103-2378]

Send Payments to:

Pacific Life Insurance Company

[P.O. Box 2290

Omaha, Nebraska 68103-2290]

**Hours:** [Between 6:00 am and 5:00 pm, Pacific Standard Time.] **Toll-Free Number for Contract Owners:** [1-800-722-4448]

Toll-Free Number for Registered Representatives/Producers: [1-800-722-2333]

Please use our toll-free number to present inquiries or obtain information about your coverage and for us to provide assistance in resolving complaints or you may call your state insurance department.

10-1180-A 3B

<sup>\*</sup>Minimum Guaranteed Interest Rate is [1.00%] per year.

**Contract Data** 

**Contract Number:** [VA99999999] **Contract Date:** [01-01-2009]

**Contract Type:** [Non-Qualified] **Initial Purchase Payment:** [\$50,000]

**Maximum Purchase** 

**Minimum Purchase Payment Amount Without** 

Home Office Approval: **Payment Amount:** [\$10,000] [\$1,000,000]

Owner(s): [John Doe]

> [Jane Doe] **Maximum Issue Age:** [85]

Annuitant(s): [John Doe] Annuitant's Age: [35] [35]

[Jane Doe]

**Annuity Date:** [01-01-2061] Annuitant's Sex: [Male]

[Female]

**Credit Enhancement Total Purchase Payments** 

**Less Total Withdrawals** Credit Enhancement

Less than \$100,000 [4.0%] \$100,000 or more [5.0%]

#### Fees & Charges

### **Withdrawal Charges**

		Age of Purchase Payment	Withdrawal Charge
M&E Risk Charge:	1.45%	in Contract Years	Percent
Administrative Fee:	0.15%	1	9%
Annual Fee:	\$40.00	2	9%
		3	8%
		4	7%
		5	6%
		6	5%
		7	4%
		8	2%
		9 and Later	0%

### **Optional Riders**

<u></u>		Maximum Annual
<u>Name</u>	Annual Charge %	Charge %
[Stepped-Up Death Benefit Rider	0.20%]	0.20%
[Guaranteed Earnings Enhancement (GEE) Rider	0.25%]	0.25%
[Income Access Rider	0.75%]	0.75%
[Guaranteed Protection Advantage 3 Rider	0.95%]	1.00%
[Guaranteed Protection Advantage 5 Rider	0.55%]	0.75%
[Guaranteed Withdrawal Benefit IV Rider	0.85%]	1.50%
[Guaranteed Withdrawal Benefit V Rider – Single Life	0.60%]	1.50%
[Guaranteed Withdrawal Benefit V Rider – Joint Life	0.80%]	1.75%
[Guaranteed Withdrawal Benefit VII Rider – Single Life	0.30%]	1.20%
[Guaranteed Withdrawal Benefit VII Rider – Joint Life	0.50%]	1.50%

For a complete description of the charges, fees and deductions shown above and other applicable fees and charges, refer to the Charges, Fees and Deductions section of the Contract or the Annual Charge provision of the Optional Rider(s) shown above, if applicable.

10-1221-A ЗА

#### **DCA Plus Fixed Option Guarantee Terms and Rates**

[6 Mos. 4.00%]\* [12 Mos. 3.00%]\*

#### **Investment Options**

[Floating Rate Loan Cash Management High Yield Bond Managed Bond Inflation Managed **Short Duration Bond Diversified Bond** Inflation Protected

Small-Cap Growth Equity Index Mid-Cap Value

Small-Cap Index American Funds® Growth Income

American Funds® Growth

Large-Cap Value Small-Cap Equity Comstock

Long/Short Large-Cap

Growth LT Focused 30 Mid-Cap Equity Mid-Cap Growth Small-Cap Value Main Street® Core **Dividend Growth** 

Large-Cap Growth International Small-Cap

Technology

International Value **Health Sciences** 

International Large-Cap

Real Estate **Emerging Markets** 

AllianceBernstein VPS Balanced Wealth Strategy

BlackRock Global Allocation V.I. Fund American Funds® Asset Allocation Franklin Templeton VIP Founding Funds GE Investments Total Return Fund

Invesco V.I. Balanced-Risk Allocation Fund

MFS Total Return Series

Pacific Dynamix - Conservative Growth Pacific Dynamix - Moderate Growth

Pacific Dynamix - Growth

Portfolio Optimization Conservative

Portfolio Optimization Moderate-Conservative

Portfolio Optimization Moderate Portfolio Optimization Growth

Portfolio Optimization Aggressive Growth PIMCO Global Multi-Asset Portfolio]

#### **Service Center**

Send Forms and written requests to:

Pacific Life Insurance Company

[P.O. Box 2378

Omaha, Nebraska 68103-2378]

Send Payments to:

Pacific Life Insurance Company

[P.O. Box 2290

Omaha, Nebraska 68103-22901

Hours: [Between 6:00 am and 5:00 pm, Pacific Standard Time.] Toll-Free Number for Contract Owners: [1-800-722-4448]

Toll-Free Number for Registered Representatives/Producers: [1-800-722-2333]

Please use our toll-free number to present inquiries or obtain information about your coverage and for us to provide assistance in resolving complaints or you may call your state insurance department.

10-1221-A 3B

<sup>\*</sup>Minimum Guaranteed Interest Rate is [1.00%] per year.

## **Contract Data**

**Contract Number:** [VA99999999] **Contract Date:** [01-01-2009]

Contract Type: [Non-Qualified] Initial Purchase Payment: [\$50,000]

**Maximum Purchase** 

Minimum Purchase Payment Amount Without

Payment Amount: [\$5,000] Home Office Approval: [\$1,000,000]

Owner(s): [John Doe]

[Jane Doe] Maximum Issue Age: [85]

Annuitant(s): [John Doe] Annuitant's Age: [35]

[Jane Doe]

Annuity Date: [01-01-2061] Annuitant's Sex: [Male]

[Female]

## Fees & Charges

## **Withdrawal Charges**

		Age of Purchase Payment	Withdrawal Charge
M&E Risk Charge:	0.95%	in Contract Years	Percent
Administrative Fee:	0.15%	1	7%
Annual Fee:	\$40.00	2	7%
		3	6%
		4	5%
		5	3%
		6	1%
		7 and Later	0%

# **Optional Riders**

		Maximum Annual
<u>Name</u>	Annual Charge %	Charge %
[Stepped-Up Death Benefit Rider	0.20%]	0.20%
[Guaranteed Earnings Enhancement (GEE) Rider	0.25%]	0.25%
[Income Access Rider	0.75%]	0.75%
[Guaranteed Protection Advantage 3 Rider	0.95%]	1.00%
[Guaranteed Protection Advantage 5 Rider	0.55%]	0.75%
[Guaranteed Withdrawal Benefit IV Rider	0.85%]	1.50%
[Guaranteed Withdrawal Benefit V Rider – Single Life	0.60%]	1.50%
[Guaranteed Withdrawal Benefit V Rider – Joint Life	0.80%]	1.75%
[Guaranteed Withdrawal Benefit VII Rider – Single Life	0.30%]	1.20%
[Guaranteed Withdrawal Benefit VII Rider – Joint Life	0.50%]	1.50%

For a complete description of the charges, fees and deductions shown above and other applicable fees and charges, refer to the **Charges**, **Fees and Deductions** section of the Contract or the Annual Charge provision of the Optional Rider(s) shown above, if applicable.

10-1185-A 3A

## **CONTRACT SPECIFICATIONS (continued)**

## **DCA Plus Fixed Option Guarantee Terms and Rates**

[6 Mos. 4.00%]\* [12 Mos. 3.00%]\*

#### **Investment Options**

[Floating Rate Loan Cash Management High Yield Bond Managed Bond Inflation Managed Short Duration Bond Diversified Bond Inflation Protected Small-Cap Growth Equity Index Mid-Cap Value

Small-Cap Index American Funds<sup>®</sup> Growth Income

American Funds® Growth

Large-Cap Value Small-Cap Equity Comstock

Long/Short Large-Cap

Growth LT
Focused 30
Mid-Cap Equity
Mid-Cap Growth
Small-Cap Value
Main Street® Core
Dividend Growth

Large-Cap Growth
International Small-Cap

Technology International Value Health Sciences International Large-Cap

Real Estate Emerging Markets

AllianceBernstein VPS Balanced Wealth Strategy

BlackRock Global Allocation V.I. Fund American Funds® Asset Allocation Franklin Templeton VIP Founding Funds GE Investments Total Return Fund

Invesco V.I. Balanced-Risk Allocation Fund

MFS Total Return Series

Pacific Dynamix – Conservative Growth Pacific Dynamix – Moderate Growth

Pacific Dynamix - Growth

Portfolio Optimization Conservative

Portfolio Optimization Moderate-Conservative

Portfolio Optimization Moderate Portfolio Optimization Growth

Portfolio Optimization Aggressive Growth PIMCO Global Multi-Asset Portfolio]

#### **Service Center**

Send Forms and written requests to:

Pacific Life Insurance Company

[P.O. Box 2378

Omaha, Nebraska 68103-2378]

Send Payments to:

Pacific Life Insurance Company

[P.O. Box 2290

Omaha, Nebraska 68103-2290]

**Hours:** [Between 6:00 am and 5:00 pm, Pacific Standard Time.] **Toll-Free Number for Contract Owners:** [1-800-722-4448]

Toll-Free Number for Registered Representatives/Producers: [1-800-722-2333]

Please use our toll-free number to present inquiries or obtain information about your coverage and for us to provide assistance in resolving complaints or you may call your state insurance department.

10-1185-A 3B

<sup>\*</sup>Minimum Guaranteed Interest Rate is [1.00%] per year.

**Contract Data** 

**Contract Number:** [VA99999999] **Contract Date:** [01-01-2009]

Contract Type: [Non-Qualified] Initial Purchase Payment: [\$50,000]

**Maximum Purchase** 

Minimum Purchase Payment Amount Without

Payment Amount: [\$5,000] Home Office Approval: [\$1,000,000]

Owner(s): [John Doe]

[Jane Doe] Maximum Issue Age: [85]

Annuitant(s): [John Doe] Annuitant's Age: [35]

[Jane Doe]

Annuity Date: [01-01-2061] Annuitant's Sex: [Male]

[Female]

[35]

## Fees & Charges

## Withdrawal Charges

		Age of Purchase Payment	Withdrawal Charge
M&E Risk Charge:		in Contract Years	Percent
Contract Years 1 through 4:	1.30%	1	7%
Contract Years 5 and Later:	0.95%	2	7%
Administrative Fee:	0.15%	3	6%
Annual Fee:	\$40.00	4	5%
		5 and Later	0%

## **Optional Riders**

		Maximum Annual
<u>Name</u>	Annual Charge %	Charge %
[Stepped-Up Death Benefit Rider	0.20%]	0.20%
[Guaranteed Earnings Enhancement (GEE) Rider	0.25%]	0.25%
[Income Access Rider	0.75%]	0.75%
[Guaranteed Protection Advantage 3 Rider	0.95%]	1.00%
[Guaranteed Protection Advantage 5 Rider	0.55%]	0.75%
[Guaranteed Withdrawal Benefit IV Rider	0.85%]	1.50%
[Guaranteed Withdrawal Benefit V Rider – Single Life	0.60%]	1.50%
[Guaranteed Withdrawal Benefit V Rider – Joint Life	0.80%]	1.75%
[Guaranteed Withdrawal Benefit VII Rider – Single Life	0.30%]	1.20%
[Guaranteed Withdrawal Benefit VII Rider – Joint Life	0.50%]	1.50%

For a complete description of the charges, fees and deductions shown above and other applicable fees and charges, refer to the **Charges**, **Fees and Deductions** section of the Contract or the Annual Charge provision of the Optional Rider(s) shown above, if applicable.

#### **DCA Plus Fixed Option Guarantee Terms and Rates**

[6 Mos. 4.00%]\* [12 Mos. 3.00%]\*

#### **Investment Options**

[Floating Rate Loan Cash Management High Yield Bond Managed Bond Inflation Managed Short Duration Bond Diversified Bond Inflation Protected

Small-Cap Growth
Equity Index
Mid-Cap Value
Small-Cap Index

Small-Cap Index American Funds® Growth Income

American Funds® Growth

Large-Cap Value Small-Cap Equity Comstock

Long/Short Large-Cap

Growth LT
Focused 30
Mid-Cap Equity
Mid-Cap Growth
Small-Cap Value
Main Street® Core
Dividend Growth

Large-Cap Growth
International Small-Cap

Technology

International Value Health Sciences

International Large-Cap

Real Estate Emerging Markets

AllianceBernstein VPS Balanced Wealth Strategy

BlackRock Global Allocation V.I. Fund American Funds<sup>®</sup> Asset Allocation Franklin Templeton VIP Founding Funds GE Investments Total Return Fund

Invesco V.I. Balanced-Risk Allocation Fund

MFS Total Return Series

Pacific Dynamix – Conservative Growth Pacific Dynamix – Moderate Growth

Pacific Dynamix - Growth

Portfolio Optimization Conservative

Portfolio Optimization Moderate-Conservative

Portfolio Optimization Moderate Portfolio Optimization Growth

Portfolio Optimization Aggressive Growth PIMCO Global Multi-Asset Portfolio]

#### **Service Center**

Send Forms and written requests to:

Pacific Life Insurance Company

[P.O. Box 2378

Omaha, Nebraska 68103-2378]

Send Payments to:

Pacific Life Insurance Company

[P.O. Box 2290

Omaha, Nebraska 68103-2290]

**Hours:** [Between 6:00 am and 5:00 pm, Pacific Standard Time.] **Toll-Free Number for Contract Owners:** [1-800-722-4448]

Toll-Free Number for Registered Representatives/Producers: [1-800-722-2333]

Please use our toll-free number to present inquiries or obtain information about your coverage and for us to provide assistance in resolving complaints or you may call your state insurance department.

<sup>\*</sup>Minimum Guaranteed Interest Rate is [1.00%] per year.

SERFF Tracking Number: PACL-127830845 State: Arkansas
Filing Company: Pacific Life Insurance Company State Tracking Number: 50282

Company Tracking Number: 10-10300-A CONTRACT SPEC

TOI: A031 Individual Annuities - Deferred Variable Sub-TOI: A031.002 Flexible Premium

Product Name: Contract Specifications Page

Project Name/Number: Contract Specifications Page/10-10300-A

# **Supporting Document Schedules**

Item Status: Status

Date:

Bypassed - Item: Flesch Certification

Bypass Reason: n/a

Comments:

Item Status: Status

Date:

Bypassed - Item: Application

Bypass Reason: n/a

Comments:

Item Status: Status

Date:

Bypassed - Item: Life & Annuity - Acturial Memo

Bypass Reason: n/a

Comments:

Item Status: Status

Date:

Satisfied - Item: CERTIFICATION

Comments: Attachment:

AR Cert Reg 6 & 19.pdf

Item Status: Status

Date:

Satisfied - Item: LETTER

Comments: Attachment:

AR Spec Letter.pdf

SERFF Tracking Number: PACL-127830845 State: Arkansas

Filing Company: Pacific Life Insurance Company State Tracking Number: 50282

Company Tracking Number: 10-10300-A CONTRACT SPEC

TOI: A03I Individual Annuities - Deferred Variable Sub-TOI: A03I.002 Flexible Premium

Product Name: Contract Specifications Page

Project Name/Number: Contract Specifications Page/10-10300-A

Item Status: Status

Date:

Satisfied - Item: Statements of Variability

Comments: Attachment:

SOV.pdf

## PACIFIC LIFE INSURANCE COMPANY

700 Newport Center Drive • Newport Beach, CA 92660

## **STATE OF ARKANSAS**

## **RULE AND REGULATION 6 CERTIFICATION**

Form Numbers	Form Description		
10-10300-A	Contract Specifications Page 3A&B		
10-1130-A	Contract Specifications Page 3A&B		
10-1170-A	Contract Specifications Page 3A&B		
10-1180-A	Contract Specifications Page 3A&B		
10-1221-A	Contract Specifications Page 3A&B		
10-1185-A	Contract Specifications Page 3A&B		
10-1185-L-A	Contract Specifications Page 3A&B		

I, Nancy A. Hill, hereby provide our assurance that Rule and Regulation 6 has been reviewed and the above form(s) are in compliance said Rule and Regulation 6 as well as all other applicable requirements of the Arkansas Department of Insurance.

Marcyta Hice
Company Officer
Nancy A. Hill
Name
Assistant Vice President Compliance
Title
November 16, 2011
Date

# PACIFIC LIFE INSURANCE COMPANY

700 Newport Center Drive • Newport Beach, CA 92660

## **STATE OF ARKANSAS**

## **REGULATION 19 CERTIFICATION**

Form Numbers	Form Description
10-10300-A	Contract Specifications Page 3A&B
10-1130-A	Contract Specifications Page 3A&B
10-1170-A	Contract Specifications Page 3A&B
10-1180-A	Contract Specifications Page 3A&B
10-1221-A	Contract Specifications Page 3A&B
10-1185-A	Contract Specifications Page 3A&B
10-1185-L-A	Contract Specifications Page 3A&B

I, Nancy A. Hill, hereby certify that the above form(s) meet the provisions of Regulation 19 as well as all applicable requirements of the Arkansas Department of Insurance.

Marcyta Hice
Company Officer
Nancy A. Hill
Name
Assistant Vice President Compliance
Title
November 16, 2011
Date



November 14, 2011 NAIC# 67466 FEIN# 95-1079000

To the Individual Life Insurance Department of Arkansas.

We are submitting the following annuity forms for approval in your state.

kΒ
kΒ
, x , x , x , x

The Contract Specification pages submitted have been reformatted and updated to reflect the current DCA Plus Fixed Option Guarantee Terms and Rates. This section displays the minimum guaranteed interest rate and the current interest rates for the DCA Plus Fixed Option. The current rates in effect for each Guarantee Term under the DCA Plus Fixed Option at the time the contract is issued will be displayed.

When approved, the Contract Specifications submitted will replace their respective Contract Specifications listed below, previously approved by the Department as of the date shown.

Contract Specification	Replaces Contract			
Page 3 Submitted	Specification Page 3	Date Approved	State No.	SERFF No.
10-10300-A	10-10300-1	5/1/2006	32577	USPH-6P6HRE744
10-1130-A	10-1130	9/15/2006	33657	USPH-6T8LDL846
10-1170-A	10-1170	9/28/2009	43556	PACL-126272908
10-1180-A	10-1180	8/16/2010	46475	PACL-126746555
10-1221-A	10-1221	6/24/2011	49110	PACL-127245848
10-1185-A	10-1185	8/4/2010	46309	PACL-126708889
10-1185-L-A	10-1185-L	8/4/2010	46309	PACL-126708889

Except as described above, no other changes have been made to the form.

#### **Statements of Variability**

The forms submitted have been completed in John Doe fashion. Bracketed material shown on the Contract Specifications are subject to change. The accompanying Statement of Variability provides an explanation of the variable items applicable to these forms

To the Individual Life Insurance Department of Arkansas. November 14, 2011 Page 2

#### The forms submitted:

- are exempt from flesch score readability requirements as they are securities subject to federal jurisdiction;
- are in final print and subject to only minor modification in paper size, stock, ink, border, Company logo and adaptation to electronic media or computer printing.

All required transmittals, checklists, certifications and/or filing fees are included in this submission.

To the best of our knowledge, this filing is complete and intended to comply with the insurance laws of your jurisdiction.

Should you have any questions or require additional information, please call toll-free 1-800-722-2333 Ext. 6907.

Sincerely,

Maysy Novak Compliance Analyst

**RSD** - Product Compliance

yay Novak

Email: rsdmbproduct.filing@pacificlife.com

# PACIFIC LIFE INSURANCE COMPANY

700 Newport Center Drive • Newport Beach, CA 92660

#### STATEMENT OF VARIABILITY

Form Numbers	Form Description
10-10300-A	Contract Specifications Page 3A&B
10-1130-A	Contract Specifications Page 3A&B
10-1170-A	Contract Specifications Page 3A&B
10-1180-A	Contract Specifications Page 3A&B
10-1221-A	Contract Specifications Page 3A&B
10-1185-A	Contract Specifications Page 3A&B
10-1185-L-A	Contract Specifications Page 3A&B

This Statement of Variability identifies and explains the variable items, denoted by brackets, contained in the above referenced forms. Any changes within these areas will be administered in accordance with the requirements of your state.

## Contract Specification Page 3A&B (10-10300-A / 10-1130-A / 10-1180-A / 10-1185-A & 10-1185-L-A)

Page No.	Bracketed (Variable) Text	Explanation of Variability/Range of Variables
3A	Contract Number, Contract Date, Contract Type, Initial Purchase Payment, Owner(s), Annuitant(s), Annuitant's Age, Annuitant's Sex, and Annuity Date	Customer specific information that will change for each contract issue. These items are completed, as applicable, depending on the circumstances of each particular Owner and Annuitant and the information contained in the application.
3A	Minimum Purchase Payment Amount [\$10,000]	Current minimum purchase payment amount is shown. Any change in this amount will be displayed. The range for the minimum purchase payment amount is \$1,000 to \$50,000.
3A	Maximum Purchase Payment Amount [\$1,000,000]	Current maximum purchase payment amount is shown. Any change in this amount will be displayed. The range for the maximum purchase payment amount is \$500,000 to \$10,000,000.
3A	Optional Riders	The optional riders and their corresponding annual charge percentages shown on the Contract Specifications page are those which we are currently offering. If an optional rider is elected at the time of application for the contract, each rider so elected and its corresponding annual charge percentage will be displayed as shown. If an optional rider is not elected, that rider and its annual charge percentage will not be displayed. Any new optional rider added to this section will only be those optional riders that have been previously approved.
3B	DCA Plus Fixed Option Guarantee Terms and Rates	The current Guarantee Terms and interest rates under the DCA Plus Fixed Option that is in effect at the time the contract is issued will be displayed.  The Minimum Guaranteed Interest Rate range will be between 1.0% and 3.0% and will remain unchanged after the contract is issued.
3B	Investment Options:	The Variable Investment Options shown are those currently available under the contract to which Purchase Payments may be allocated. From time to time, we may add, change, or delete those Variable Investment Options without prior approval unless the new fund significantly alters the underlying structure of the contract.
3B	Service Center address	Current service center address is shown. In the event of a change in the address of our Service Center, the new address will be shown.
3B	Toll-Free Numbers and Hours of Operation	Current toll-free numbers and hours of information are shown. Our toll-free numbers and hours of operation may change as a result of any address change in our Service Center, change of telephone number and/or business hours.

## Contract Specification Page 3A&B (10-1170-A)

Page No.	Bracketed (Variable) Text	Explanation of Variability/Range of Variables
3A	Contract Number, Contract Date, Contract Type, Initial Purchase Payment, Owner(s), Annuitant(s), Annuitant's Age, Annuitant's Sex, and Annuity Date	Customer specific information that will change for each contract issue. These items are completed, as applicable, depending on the circumstances of each particular Owner and Annuitant and the information contained in the application.
3A	Minimum Purchase Payment Amount [\$10,000]	Current minimum purchase payment amount is shown. Any change in this amount will be displayed. The range for the minimum purchase payment amount is \$1,000 to \$50,000.
3A	Maximum Purchase Payment Amount [\$1,000,000]	Current maximum purchase payment amount is shown. Any change in this amount will be displayed. The range for the maximum purchase payment amount is \$500,000 to \$10,000,000.
3A	Sales Charge Schedule	The Cumulative Values may change for new issues of the Contract. The ranges are as follows:
		Cumulative Value
		\$10,000 - \$100,000
		(\$10,000 - \$100,000) - (\$24,999 - \$249,999)
		(\$25,000 - \$250,000) - (\$99,999 - \$499,999)
		(\$50,000 - \$500,000) - (\$249,999 - \$999,999)
		(\$100,000 - \$1,000,000) - (\$499,999 - \$1,999,999)
		\$250,000 - \$4,999,999
		\$250,000 - \$4,999,999
3A	Optional Riders	The optional riders and their corresponding annual charge percentages shown on the Contract Specifications page are those which we are currently offering. If an optional rider is elected at the time of application for the contract, each rider so elected and its corresponding annual charge percentage will be displayed as shown. If an optional rider is not elected, that rider and its annual charge percentage will not be displayed. Any new optional rider added to this section will only be those optional riders that have been previously approved.
3B	DCA Plus Fixed Option Guarantee Terms and Rates	The current Guarantee Terms and interest rates under the DCA Plus Fixed Option that is in effect at the time the contract is issued will be displayed.
		The Minimum Guaranteed Interest Rate range will be between 1.0% and 3.0% and will remain unchanged after the contract is issued.
3B	Investment Options:	The Variable Investment Options shown are those currently available under the contract to which Purchase Payments may be allocated. From time to time, we may add, change, or delete those Variable Investment Options without prior approval unless the new fund significantly alters the underlying structure of the contract.
3B	Service Center address	Current service center address is shown. In the event of a change in the address of our Service Center, the new address will be shown.
3B	Toll-Free Numbers and Hours of Operation	Current toll-free numbers and hours of information are shown. Our toll-free numbers and hours of operation may change as a result of any address change in our Service Center, change of telephone number and/or business hours.

## Contract Specification Page 3A&B (10-1221-A)

Page No.	Bracketed (Variable) Text	Explanation of Variability/Range of Variables
3A	Contract Number, Contract Date, Contract Type, Initial Purchase Payment, Owner(s), Annuitant(s), Annuitant's Age, Annuitant's Sex, and Annuity Date	Customer specific information that will change for each contract issue. These items are completed, as applicable, depending on the circumstances of each particular Owner and Annuitant and the information contained in the application.
3A	Minimum Purchase Payment Amount [\$10,000]	Current minimum purchase payment amount is shown. Any change in this amount will be displayed. The range for the minimum purchase payment amount is \$1,000 to \$50,000.
3A	Maximum Purchase Payment Amount [\$1,000,000]	Current maximum purchase payment amount is shown. Any change in this amount will be displayed. The range for the maximum purchase payment amount is \$500,000 to \$10,000,000.
3A	Credit Enhancement	Current Credit Enhancements for each amount is shown. The Credit Enhancement for amounts less than \$100,000 will be between 2.0%-6.0%. The Credit Enhancement for amounts \$100,000 or more will be between 3.0%-7.0%.
3A	Optional Riders	The optional riders and their corresponding annual charge percentages shown on the Contract Specifications page are those which we are currently offering. If an optional rider is elected at the time of application for the contract, each rider so elected and its corresponding annual charge percentage will be displayed as shown. If an optional rider is not elected, that rider and its annual charge percentage will not be displayed. Any new optional rider added to this section will only be those optional riders that have been previously approved.
3B	DCA Plus Fixed Option Guarantee Terms and Rates	The current Guarantee Terms and interest rates under the DCA Plus Fixed Option that is in effect at the time the contract is issued will be displayed.  The Minimum Guaranteed Interest Rate range will be between 1.0% and 3.0% and will remain unchanged after the contract is issued.
3B	Investment Options:	The Variable Investment Options shown are those currently available under the contract to which Purchase Payments may be allocated. From time to time, we may add, change, or delete those Variable Investment Options without prior approval unless the new fund significantly alters the underlying structure of the contract.
3B	Service Center address	Current service center address is shown. In the event of a change in the address of our Service Center, the new address will be shown.
3B	Toll-Free Numbers and Hours of Operation	Current toll-free numbers and hours of information are shown. Our toll-free numbers and hours of operation may change as a result of any address change in our Service Center, change of telephone number and/or business hours.